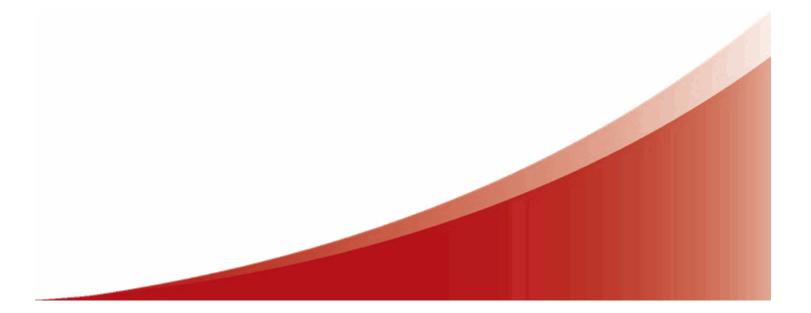


# Comprehensive Permit Site Approval Application Rental

www.masshousing.com | www.masshousingrental.com



#### **Comprehensive Permit Site Approval Application/Rental**

Attached is the Massachusetts Housing Finance Agency ("MassHousing") application form for Project Eligibility/Site Approval ("Site Approval") under the state's comprehensive permit statute (M.G.L. c. 40B, Sections 20-23 enacted as Chapter 774 of the Acts of 1969) known as "Chapter 40B". Developers seeking a comprehensive permit to construct affordable housing under Chapter 40B and intending to use a MassHousing financing program or financing through the New England Fund ("NEF") program must receive Site Approval from MassHousing. This approval (also referred to as "project eligibility approval") is a required component of any comprehensive permit application to be submitted to the local Zoning Board of Appeals of the municipality in which the development is to be located.

As part of its review of your application, MassHousing will conduct an inspection of the site and will solicit comments from the relevant municipality. MassHousing will consider any relevant concerns that the municipality might have about the proposed project or the developer. The applicant is encouraged, therefore, to make contact with the municipality prior to submitting the Site Approval application in order to ensure that the applicant understands any concerns that the municipality may be likely to raise regarding the proposed development.

In order for a project to receive Site Approval, MassHousing must determine that (i) the applicant has sufficient legal control of the site, (ii) the applicant is a public agency, non-profit organization or limited dividend organization, and (iii) the applicant and the project are generally eligible under the requirements of the MassHousing program selected by the applicant, subject to final eligibility review and approval. Furthermore, MassHousing must determine that the site of the proposed project is generally appropriate for residential development (taking into consideration municipal actions previously taken to meet affordable housing needs) and that the conceptual project design is generally appropriate for the site. In order for MassHousing to be able to make these findings (required by 760 CMR 56.04 (4)), it is important that you answer all questions in the application and include all required attachments.

## Please note that MassHousing requires that all applicants meet with a member of our Planning and Programs Department staff before submitting their application. Applications for any projects that have not been the subject of a required pre-application meeting will not be accepted or processed.

Upon completion of its analysis, MassHousing will either issue a Site Approval Letter that approves, conditionally approves or denies the application. If the application is approved, the applicant should apply to the Zoning Board of Appeals within two years from the date of the Site Approval Letter (unless MassHousing extends such term in writing).

Please note that Site Approval from MassHousing does not constitute a loan commitment by MassHousing or any other financing program. All potential MassHousing financing is subject to further review and underwriting by MassHousing's Rental Lending Department.

Please be sure you have familiarized yourself with all of the applicable requirements set forth in the Chapter 40B regulations and guidelines, which can be found at

https://www.mass.gov/doc/760-cmr-56-comprehensive-permit-low-or-moderate-income-housing/download www.mass.gov/hed/docs/dhcd/legal/comprehensivepermitguidelines.pdf.

Instructions for completing the Site Approval Application are included in the application form which is attached. The completed application form and all additional documentation should be sent, after your pre-application meeting has been held, to:

#### Manager of Planning Programs One Beacon Street, Boston, MA 02108

We look forward to working with you on your proposed development. Please contact Jessica Malcolm at 617-854-1201 or jmalcolm@masshousing.com to discuss scheduling your pre-application meeting or if there is any assistance that we can provide in the meantime to make your application process a smooth and efficient one.

#### **Our Commitment to You**

MassHousing recognizes that applicants seek some measure of predictability regarding the timeframe for our processing of their applications. Our staff will endeavor to adhere to the following schedule for reviewing applications for site approval :

Within one week of receipt of your application (provided that you have attended a required pre-application meeting) a member of our staff will notify you of any of the items listed on the checklist at the end of the application form that were missing from your application package. Please note that our acknowledgement of receipt of an item does not indicate that any substantive review has yet taken place.

## If your application package is missing any of the items indicated on the checklist by an asterisk, we will not be able to continue processing your application until such items are received.

If we have received the information which is crucial to the commencement of our review process, we will proceed to (i) give the municipality a period of thirty (30) days in which to submit comments relating to your proposal, (ii) schedule and conduct a site visit, and (iii) solicit bids for and commission and review an "as is" appraisal of your site.

If during our review of your application package we determine that additional information or clarification is needed, we will notify you as soon as possible. Depending on when we receive such additional information, this may affect the amount of time required for MassHousing to complete the site approval process.

Assuming that your application package was complete and that you respond in a timely manner to requests for additional information or clarification, we would expect to issue or deny your site approval within 90 days of our receipt of your application package.



## for MassHousing-Financed and New England Fund ("NEF") Rental Projects

| Name of Proposed Project:   |  |                           |  |
|---|--|---------------------------|--|
| · · · ·   | 32 Nahant Street   |                           |  |
| Municipality:   | Wakefield  | County:                   | Middlesex                                |
| Address of Site:  | 32-32A & 36 Nahant Stree                                 | et                        |  |
| Cross Street:   |  |                           |  |
| Zip Code:   | 01880  |                           |  |
| Tax Parcel I.D. Number(s):  | 19-162-01A & 19-163-003                                  | i                         |  |
| Name of Proposed Develop<br>(typically a single purpose entity):            | ment Entity 32 Nahant S                                  | Street, LLC               |  |
| Entity Type:  | Limited Dividend Organiz                                 | zation                    |  |
| * If the Proposed Development Enti<br>be submitted.                         | ity is a Non-Profit, please (                            | contact MassHousing rega  | rding additional documentation that must |
| Has this entity aleady been forme   | d? Yes   | State F                   | Formed: Massachusetts                    |
|   | 32 Nahant Street, LLC pment Entity or its controlling en | tity or individual)       |  |
| oes the applicant have a related pa   | rty relationship with any o                              | ther member of the develo | pment team? Yes                          |
| yes, please explain:  |  |                           |  |
| cott Green is the Manager of the Ap<br>onstruction company, P&S Utilities a |  | -                         | LLC. Scott Green is also the Manager of  |
|   |  |                           |  |

| Primary Contact | Information:          |                            |                   |
|-----------------|-----------------------|----------------------------|-------------------|
| Contact Name:   | Scott Green           | Relationship to Applicant: |                   |
| Company Name:   | 32 Nahant Street, LLC |                            |                   |
| Address:        | 9A Melvin Street      |                            |                   |
| Municipality:   | Wakefield             | State: Massachusetts       | <b>Zip:</b> 01880 |
| Phone:          |                       | Cell Phone: (781) 608-5555 |                   |
| Email:          | sg6085555@gmail.com   |                            |                   |

| Secondary Contac   | ct Information:                          |                            |                   |
|--------------------|--|----------------------------|-------------------|
| Contact Name:      | Kristen Costa                            | Relationship to Applicant: |                   |
| Company Name:      | L.A. Associates, Inc.                    | 40B Consultant             |                   |
| Address:           | 11 Middlesex Ave.                        |                            |                   |
| Municipality:      | Wilmington                               | State: Massachusetts       | <b>Zip:</b> 01887 |
| Phone:             | 9787580197                               | Cell Phone: 978-758-0197   |                   |
| Email:             | kriscosta@laassoc.com                    |                            |                   |
|                    |  |                            |                   |
| Additional Conta   | ct Information:                          |                            |                   |
| Contact Name: Pau  | l Haverty                                | Relationship to Applicant: |                   |
| Company Name: Blat | man, Bobrowski, Haverty & Silverstein, I | Attorney                   |                   |
| Address: 9 Da      | amonmill Square, Suit 4A4                |                            |                   |
| Municipality: Con  | ncord                                    | State: Massachusetts       | <b>Zip:</b> 01742 |
| <b>Phone:</b> 978  | -371-2226                                | Cell Phone:                |                   |
| Email: pau         | l@bbhslaw.net                            |                            |                   |
| Anticipate         | ed Construction Financing: NEF           |                            |                   |

Name of Lender (if not MassHousing financed): Northern Bank

Anticipated Permanent Financing: NEF

Other Lenders: Northern Bank

Please note: under the NEF Program, a minimum of 25% of the Permanent financing must be obtained from an NEF Lender and remain in place for 5 years

Age Restriction: None

#### **Brief Project Description:**

The applicant is proposing to construct a 4-story, 32 unit rental building, including 8 affordable units. The units will be a mix of 1-bedroom, 2-bedroom and 3-bedroom units totaling 30,156 square feet of living area. The site will provide 48 off-street parking spaces. Stormwater runoff will be managed on-site in a system under the parking lot. The property is located in a multi-family district within a quarter of a mile to schools, shopping and local retail and restaurants. There is a train station .20 mile from the site and a bus stop .10 mile from the site, which promotes transit-oriented living. Current abutting uses include single family and two family dwellings as well as a condominium development nearby.

## for MassHousing-Financed and New England Fund ("NEF") Rental Projects

## Section 2: EXISTING CONDITIONS / SITE INFORMATION

In order to issue Site Approval, MassHousing must find (as required by 760 CMR 56.04 (4)) that the site is generally appropriate for residential development.

| Buildable Area Calculations (Acres)        |      |
|--|------|
| Total Site Area:                           | 1.65 |
| Wetland Area (per MA DEP):                 | 0.00 |
| Flood Hazard Area (per FEMA):              | 0.00 |
| Endangered Species Habitat (per MESA):     | 0.00 |
| Conservation / Article 97 Land:            | 0.00 |
| Protected Agricultural Land (i.e. EO 193): | 0.00 |
| Other Non-Buildable:                       | 0.00 |
| Total Non-Buildable Area:                  | 0.00 |
| Total Buildable Area:                      | 1.65 |

#### Current use of the site and prior use if known:

Residential two family structure at 32-32A Nahant Street and a single family home at 36 Nahant Street.

Is the site located entirely within one municipality? Yes If not, in what other municipality is the site located? How much land is in each municipality?

#### Additional Site Addresses:

| Address 1         | Address 2     | Municipality | State  | Zip Code | County    | Tax Parcel        |
|-------------------|---------------|--------------|--------|----------|-----------|-------------------|
| 32-32A Nahant St. | 36 Nahant St. | Wakefield    | Massac | 01880    | Middlesex | 19-162-01A & 19-1 |

#### Current zoning classification and principal permitted uses:

General Residence (GR)

#### Previous Development Efforts

Please list any previous applications pertaining to construction on or development of the site, including (i) type of application (comprehensive permit, subdivision, special permit, etc.); (ii) application filing date; (iii) date of denial, approval or withdrawal. Also indicate the current Applicant's role, if any, in the previous applications.

Note that, pursuant to 760 CMR 56.03 (1), a decision of a Zoning Board of Appeals to deny a Comprehensive Permit, or (if the Statutory Minima defined at 760 CMR 56.03 (3) (b or c) have been satisfied) grant a Comprehensive Permit with conditions, shall be upheld if a related application has previously been received, as set forth in 760 CMR 56.03 (7).

None.

To the best of your knowledge, has this site ever been rejected for project eligibility/site approval by another subsidizing agency or authority? No

If Rejected, Please Explain:

| Existing Utilities and Infrastructure    | Yes/No | Description                               |
|--|--------|---|
| Wastewater- private wastewater treatment | No     |   |
| Wastewater - public sewer                | Yes    | Municipal sewer hookup available.         |
| Storm Sewer                              | No     |   |
| Water-public water                       | Yes    | Municipal water hookup available.         |
| Water-private well                       | No     |   |
| Natural Gas                              | Yes    | The project will connect to gas.          |
| Electricity                              | Yes    | There is power to the site.               |
| Roadway Access to Site                   | Yes    | The project has frontage on a public way. |
| Sidewalk Access to Site                  | Yes    | Sidewalks exist along Nahant.             |
| Other                                    | No     |   |

#### **Describe Surrounding Land Uses:**

Existing mulit-family and single-family residential dwellings.

| Surrounding Land Use/Amenities | Distance from Site | Available by Public Transportation? |
|--------------------------------|--------------------|-------------------------------------|
| Shopping Facilities            | 0.25               | Yes                                 |
| Schools                        | 0.20               | Yes                                 |
| Government Offices             | 0.50               | Yes                                 |
| Multi-Family Housing           | 0.01               | Yes                                 |
| Public Safety Facilities       | 0.33               | Yes                                 |

| Office/Industrial Uses         | 0.25 | Yes |
|--------------------------------|------|-----|
| Conservation Land              | 0.01 | Yes |
| <b>Recreational Facilities</b> | 0.20 | Yes |
| Houses of Worship              | 0.25 | Yes |
| Other                          | 0.00 | N/A |

## Public transportation near the Site, including type of transportaion and distance from site:

Train station .20 from the site. Bus stop .10 from the site.

## **Site Characteristics and Development Constraints**

| Are there any easements, rights of way or other restrictions of record affecting the development of the site? | No  |
|---|-----|
| Is there any evidence of hazardous, flammable or explosive material on the site?                              | No  |
| Is the site, or any portion thereof, located within a designated flood hazard area?                           | No  |
| Does the site include areas designated by Natural Heritage as endangered species habitat?                     | No  |
| Are there documented state-designated wetlands on the site?   | No  |
| Are there documented vernal pools on the site?  | No  |
| Is the site within a local or state Historic District or listed on the National Register or Historic Places?  | No  |
| Has the site or any building(s) on the site been designated as a local, state or national landmark?           | No  |
| Are there existing buildings and structures on site?  | Yes |
| Does the site include documented archeological resources?   | No  |
| Does the site include any known significant areas of ledge or steep slopes?                                   | No  |

## for MassHousing-Financed and New England Fund ("NEF") Rental Projects

## Section 3: PROJECT INFORMATION

In order to issue Site Approval, MassHousing must find (as required by 760 CMR 56.04 (4)) that the proposed project appears generally eligible under the requirements of the housing subsidy program and that the conceptual project design is generally appropriate for the site.

| Construction Type: New Cons | struction |                                     |
|-----------------------------|-----------|-------------------------------------|
| Total Dwelling Units:       | 32        | Total Number of Affordable Units:   |
| Number of Market Units:     | 24        | Number of AMI 50% Affordable Units: |
|                             |           | Number of AMI 80% Affordable Units: |

#### **Unit Information:**

| Unit Type                   | Bedrooms  | Baths  | # Of Units | Unit Sq. Ft. | Rent    | Utilities |  |
|-----------------------------|-----------|--------|------------|--------------|---------|-----------|--|
| Market                      | 3 Bedroom | 1 Bath | 3          | 1,030        | \$3,500 | \$0       |  |
| Affordable Unit - Below 80% | 3 Bedroom | 1 Bath | 1          | 960          | \$2,796 | \$200     |  |
| Market                      | 1 Bedroom | 1 Bath | 19         | 700          | \$2,500 | \$0       |  |
| Affordable Unit - Below 80% | 1 Bedroom | 1 Bath | 7          | 640          | \$2,238 | \$126     |  |
| Market                      | 2 Bedroom | 1 Bath | 2          | 780          | \$3,000 | \$0       |  |

#### Utility Allowance Assumptions (utilities to be paid by tenants):

Tenants to pay electric, including heat, hot water and cooking. Owner to pay water and sewer.

#### Percentage of Units with 3 or More Bedrooms: 12.50

\* Note that the January 17, 2014 Interagency Agreement Regarding Housing Opportunities for Families with Children requires that at least 10% of the units in the Project must have three (3) or more bedrooms. Evidence of compliance with this requirement must be provided at Final Approval.

| Handicapped Accessible Units - Total: | 0       | Market Rate: | 0          | Affordable:     | 0       |
|---------------------------------------|---------|--------------|------------|-----------------|---------|
| Gross Density (units per acre):       | 19.3939 | Net Density  | (units per | buildableacre): | 19.3939 |

#### **Building Information:**

| Building Type | Building Style | Construction Type | Stories | Height | GFA    | Number Bldg |
|---------------|----------------|-------------------|---------|--------|--------|-------------|
| Residential   | Multi-family   | Construction      | 4       | 45     | 30,156 | 1           |

8 0 8 If not, explain the differences:

#### Parking

| Total Parking Spaces | Provided: | 40 | Ratio of Parking S       | paces to Housing Units: 1.25 |
|----------------------|-----------|----|--------------------------|------------------------------|
| Lot Coverage         |           |    |                          |                              |
| Buildings:           | 37%       |    | Parking and Paved Areas: | 52%                          |
| Usable Open Space:   | 0%        |    | Unusable Open Space:     | 11%                          |
| Lot Coverage:        | 89%       |    |                          |                              |

Does project fit definition of "Large Project" (as defined in 760 CMR 56.03 (6))? No

## for MassHousing-Financed and New England Fund ("NEF") Rental Projects

| Section 4: SITE CONTROL  |   |
|--|---|
| Grantor/Seller:  | P&G Utilities and Site, LLC                           |
|  | 32 Nahant Street, LLC                                 |
| Grantee/Buyer Type:  |   |
| If Other, Explain:   |   |
|  |   |
| Are the Parties Related?   | Yes Scott Green is the Managing Member of both LLC's. |
| For Deeds or Ground Leases:  |   |
| Date(s) of Deed(s) or Ground Leases(s):  | 03/29/2022  |
| Purchase Price:  | \$10  |
|  |   |
| For Purchase and Sales Agreements or Option A  | Agreements:   |
| Date of Agreement:   |   |
| Expiration Date:   |   |
| Date of Extension (if extension granted):  |   |
| New Expiration Date (if extension granted):  |   |
| Purchase Price:  | \$0   |
| Will any easements or rights of way over other<br>properties be required in order to develop the si<br>as proposed?: | No<br>te  |
| If Yes, Current Status of Easement:  | Owned by Development Entity                           |
| Date(s) of Easements(s):   |   |
| For Easements:   |   |
| Date of Agreement:   |   |
| Purchase Price:  | \$0   |
| For Easement Purchase and Sales Agreements   | or Easement Option Agreements:                        |
| Expiration Date:   |   |
| Date of Extension (if extension granted):  |   |
| New Expiration Date (if extension granted)   |   |
| Purchase Price:  | \$0   |
|  |   |
|  |   |

## for MassHousing-Financed and New England Fund ("NEF") Rental Projects

## Section 5: FINANCIAL INFORMATION

In order to issue Site Approval, MassHousing must find (as required by 760 CMR 56.04 (4)) that an initial pro forma has been reviewed and that the Proposed Project appears financially feasible and consistent with the Chapter 40B Guidelines, and that the Proposed Project is fundable under the applicable program.

#### **Initial Capital Budget**

#### Sources

| Description          | Source   | Budgeted    |
|----------------------|--|-------------|
| Private Equity       | Owner's Cash Equity  | \$850,000   |
| Private Equity       | Tax Credit Equity  | \$0         |
| Private Equity       | Developer Fee Contributed or Loaned                        | \$0         |
| Private Equity       | Developer Overhead Contributed or Loaned                   | \$0         |
| Other Private Equity |  | \$0         |
| Public/Soft Debt     |  | \$0         |
| Subordinate Debt     |  | \$0         |
| Permanent Debt       | Northern Bank  | \$7,170,000 |
| Permanent Debt       |  | \$0         |
| Constrution Debt     | for informational purposes only, not included in Sources T | \$0         |
| Additional Source    |  | \$0         |
| Additional Source    |  | \$0         |
| Total Sources        |  | \$8,020,000 |

#### **Pre-Permit Land Value**

| Item                         | Budgeted    |
|------------------------------|-------------|
| As-Is Market Value*:         | \$1,335,000 |
| Reasonable Carrying Costs:   | \$0         |
| Total Pre-Permit Land Value: | \$1,335,000 |

\* As-Is market value to be determined by a MassHousing commissioned appraisal

Uses (Costs)

| ltem   | Budgeted           |
|--|--------------------|
|  | Buagelea           |
| Acquisition Cost (Actual):                                       | ¢1 210 000         |
| Actual Acquisition Cost: Land                                    | \$1,310,000        |
| Actual Acquisition Cost: Buildings                               | \$0<br>\$0         |
| Reasonable Carrying Costs  | \$0                |
| Subtotal - Acquisition Costs                                     | \$1,310,000        |
| Construction Costs-Building Structural Costs (Hard Costs):       |                    |
| Building Structure Costs   | \$4,704,000        |
| Hard Cost Contingency  | \$0                |
| Subtotal - Building Structural Costs (Hard Costs)                | \$4,704,000        |
| Construction Costs-Site Work (Hard Costs):                       |                    |
| Earth Work   | \$180,000          |
| Utilities: On-Site   | \$180,000          |
| Utilities: Off-Site  | \$100,000          |
| Roads and Walks  | \$100,000          |
| Site Improvement   | \$60,000           |
| Lawns and Plantings  | \$40,000           |
| Geotechnical Condition   | \$30,000           |
| Environmental Remediation  | \$0                |
| Demolition   | \$60,000           |
| Unusual Site Conditions/Other Site Work                          | \$50,000           |
| Subtotal - Site Work (Hard Costs)                                | \$800,000          |
| Construction Costs-General Conditions, Builders Overhead and Pro | ofit (Hard Costs): |
| General Conditions   | \$50,000           |
| Builder's Overhead   | \$0                |
| Builder's Profit   | \$200,000          |
| Subtotal - General Conditions, Builder's Overhead & Profit       | \$250,000          |
| General Development Costs (Soft Costs):                          |                    |
| Appraisal and Marketing Study (not 40B "As Is" Appraisal)        | \$0                |
| Marketing and Initial Rent Up (include model units if any)       | \$0                |
| Real Estate Taxes (during construction)                          | \$20,000           |
| Utility Usage (during construction)                              | \$10,000           |
| Insurance (during construction)                                  | \$25,000           |
| Security (during construction)                                   | \$10,000           |
| Inspecting Engineer (during construction)                        | \$15,000           |
| Construction Loan Interest                                       | \$230,000          |
| Fees to Construction Lender: Northern Bank                       | \$60,000           |
| Fees to Permanent Lender: Northern Bank                          | \$60,000           |
| Fees to Other Lenders:   | \$0                |

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## General Development Costs (Soft Costs) - continued

| Item  | Budgeted  |
|---|-----------|
| Architecture / Engineering                                | \$150,000 |
| Survey, Permits, etc.                                     | \$30,000  |
| Clerk of the Works  | \$0       |
| Construction Manager                                      | \$100,000 |
| Bond Premiums   | \$30,000  |
| Environmental Engineer                                    | \$20,000  |
| Legal   | \$40,000  |
| Title (including title insurance) and Recording           | \$20,000  |
| Accounting and Cost Certification (incl. 40B)             | \$10,000  |
| Relocation  | \$0       |
| 40B Site Approval Processing Fee                          | \$10,000  |
| 40B Techical Assistance / Mediation Fee                   | \$8,000   |
| 40B Land Appraisal Cost (as-is value)                     | \$5,000   |
| 40B Final Approval Processing Fee                         | \$5,000   |
| 40B Subsidizing Agency Cost Certification Examination Fee | \$10,000  |
| 40B Monitoring Agent Fee                                  | \$20,000  |
| MIP   | \$0       |
| Credit Enhancement  | \$0       |
| Letter of Credit Fees                                     | \$0       |
| Tax Credit Allocation Fee                                 | \$0       |
| Other Financing Fees                                      | \$0       |
| Development Consultant                                    | \$3,000   |
| Other Consultant: L.A. Associates/Affordable Hsg          | \$5,000   |
| Other Consultant:   | \$0       |
| Syndication Costs   | \$0       |
| Soft Cost Contingency                                     | \$60,000  |
| Other Development Costs:                                  | \$0       |
| Subtotal - General Development Costs (Soft Costs)         | \$956,000 |
| Developer Fee and Overhead:                               |           |
| Develper Fee  | \$0       |
| Developer Overhead  | \$0       |
| Subtotal Developer Fee and Overhead                       | \$0       |
| Capitalized Reserves:                                     |           |
| Development Reserves                                      | \$0       |
| Initial Rent Up Reserves                                  | \$0       |
| Operating Reserves  | \$0       |
| Net Worth Account   | \$0       |
| Other Capitalized Reserves                                | \$0       |

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#### **Subtotal** - Capitalized Reserves

## Summary of Subtotals

| Item   | Budgeted                                      |
|--|---|
| Acquisition Costs (Actual):                                  | \$1,310,000                                   |
| Building Structural Costs (Hard Costs)                       | \$4,704,000                                   |
| Site Work (Hard Costs)                                       | \$800,000                                     |
| General Conditions, Builder's Overhead & Profit (Hard Costs) | \$250,000                                     |
| Developer Fee and Overhead                                   | \$0   |
| General Development Costs (Soft Costs)                       | \$956,000                                     |
| Capitalized Reserves   | \$0   |
| Total Development Costs (TDC)                                | \$8,020,000                                   |
| Summary  |   |
| Total Sources  | \$8,020,000                                   |
| Total Uses (TDC)   | \$8,020,000                                   |
| Projected Developer Fee and Overhead*:                       | \$128,000                                     |
| Maximum Allowable Developer Fee and Overhead:**:             | \$128,000                                     |
| Projected Developer Fee and Overhead Equals                  | 100.00% of Maximum Allowable Fee and Overhead |

\* Note in particular the provisions of Section IV.B.5.a of the Guidelines, which detail the tasks (i) for which a developer may or may not receive compensation beyond the Maximum Allowable Developer Fee and Overhead and (ii) the costs of which must, if the tasks were performed by third parties, be included within the Maximum Allowable Developer Fee and Overhead.

\*\* Please consult the most recent DHCD Qualified Allocation Plan (QAP) to determine how to calculate the maximum allowable developer fee and overhead. If you have any questions regarding this calculation, please contact MassHousing.

\$0

## Initial Rental Operating Pro-Forma (for year one of operations)

| Item   | Notes  | Amount      |        |
|--|--|-------------|--------|
| Permanent Debt Assumptions                         |  |             |        |
| Loan Amount  | Lende  | \$7,170,000 |        |
| Annual Rate  |  | 0.07%       | 6      |
| Term   |  | 360         | Months |
| Amortization                                       |  | 360         | Months |
| Lender Required Debt Service Coverage Ratio        |  | 0.00        |        |
| Gross Rental Income                                | 8 units @ \$1,800/mo. and 24 units @ \$2,600/mo. | \$921,600   |        |
| Other Income (utilities, parking)                  | Laundry room                                     | \$0         |        |
| Less Vacancy (Market Units): 5% (vacancy rate)     |  | \$46,080    |        |
| Less Vacancy (Affordable Units): 5% (vacancy rate) |  | \$0         |        |
| Gross Effective Income                             |  | \$810,520   |        |
| Less Operating Expenses                            |  | \$0         |        |
| Net Operating Income                               |  | \$810,520   |        |
| Less Permanent Loan Debt Service                   |  | \$692,426   |        |
| Cash Flow  |  | \$118,094   |        |
| Debt Service Coverage                              |  | 0.00        |        |

Describe Other Income:

## **Rental Operating Expense Assumption**

| Item                                    | Notes   | Amount |
|---|---|--------|
| Assumed Maximum Operating Expenses      | Calculated based on Net Operating Income, Debt Service and required Debt Service Coverage listed above. | \$0    |
| Assumed Maximum Operating Expense/Unit* | Number of Units: 0  | \$0    |

\* MassHousing may request further detail regarding projected operating expenses if such expenses appear higher or lower than market comparables.

## for MassHousing-Financed and New England Fund ("NEF") Rental Projects

## Section 6: APPLICANT QUALIFICATIONS, ENTITY INFORMATION, AND CERTIFICATION

In order to issue Site Approval MassHousing must find (as required by 760 CRM 56.04 (4)) that the applicant is either a non-profit public agency or would be eligible to apply as a Limited Dividend Organization and meets the general eligibility standards of the program.

#### **Development Team:**

| Company Name             | Contact Name    | Contact Role                       | Applicant | Dev Entity | Primary For Role |
|--------------------------|-----------------|------------------------------------|-----------|------------|------------------|
| 32 Nahant Street, LLC    | Scott Green     | Developer                          | Yes       | Yes        | Yes              |
| L.A. Associates, Inc.    | Kristen Costa   | Consultant - Local Permit          | No        | No         | Yes              |
| Blatman, Bobrowski, Have | eı Paul Haverty | Attorney                           | No        | No         | Yes              |
| Williams & Sparages      | Chris Sparages  | Consultant - Architect and Enginee | No        | No         | Yes              |
| Phoenix Architects       | Andrew Jones    | Consultant - Architect and Enginee | No        | No         | Yes              |
| P&S Utilities & Site LLC | Scott Green     | Consultant - Construction Manager  | No        | No         | Yes              |
| Northern Bank            | Justin Thomas   | Consultant - Financing Package     | No        | No         | No               |

#### Entities Responsible for Development Tasks:

| Phoenix Architects, Andrew Jones      |
|---------------------------------------|
|                                       |
| P&S Utilities & Site LLC, Scott Green |
| Northern Bank, Justin Thomas          |
| L.A. Associates, Inc., Kristen Costa  |
|                                       |

## Affiliated Entities:

| Company Name | Individual Name | Affiliation | Relation |
|--------------|-----------------|-------------|----------|
|              |                 |             |          |

| Project Name:       | Filing Date:     |  |
|---------------------|------------------|--|
| Municipality:       |                  |  |
| Subsidizing Agency: | Decision:        |  |
| Туре:               | Other Reference: |  |
|                     |                  |  |
|                     |                  |  |

#### **Certification and Acknowledgement**

I hereby certify on behalf of the Applicant, under pains and penalties of perjury, that the information provided above for each of the Applicant Entities is, to the best of my knowledge, true and complete; and that each of the following questions has been an swered correctly to the best of my knowledge and belief:

(Please attach a written explanation for all of the following questions that are answered with a "Yes". Explanations should be attached to this Section 6.)

| Question  | Answer |
|---|--------|
| Is there pending litigation with respect to any of the Applicant Entities?  | No     |
| Are there any outstanding liens or judgments against any properties owned by any of the Applicant Entities ?  | No     |
| Have any of the Applicant Entities failed to comply with provisions of Massachusetts law related to taxes, reporting of employees and contractors, or withholding of child support?   | No     |
| Have any of the Applicant Entities ever been the subject of a felony indictment or conviction?  | No     |
| During the last 10 years, have any of the Applicant Entities ever been party to a lawsuit involving fraud, gross negligence, misrepresentation, dishonesty, breach of fiduciary responsibility or bankruptcy?   | No     |
| Have any of the Applicant Entities failed to carry out obligations in connection with a Comprehensive Permit issued pursuant to M.G.L. c. 40B and any regulations or guidelines promulgated thereunder (whether or not MassHousing is or was the Subsidizing Agency/Project Administrator) including, but not limited to, completion of a cost examination and return of any excess profits or distributions? | No     |
| Have any of the Applicant Entities ever been charged with a violation of state or federal fair housing requirements ?   | No     |
| Are any of the Applicant Entities not current on all existing obligations to the Commonwealth of Massachusetts , and any agency, authority or instrument thereof?   | No     |

I further certify that the information set forth in this application (including attachments) is true, accurate and complete as of the date hereof to the best of my/our knowledge, information and belief. I further understand that MassHousing is relying on this in-formation in processing the request for Site Approval in connection with the above -referenced project; and

I hereby acknowledge our commitment and obligation to comply with requirements for cost examination and limitations on profits and distributions, all as found at 760 CMR 56.04(8) and will be more particularly set forth in a Regulatory Agreement by and between the Applicant and MassHousing.

I hereby acknowledge that will be required to provide financial surety by means of bond, cash escrow and a surety escrow agree- ment or letter of credit with the agreement that it may be called upon or used in the event that the Developer fails either to (i) complete and submit the examined Cost Certification as required by 760 CMR 56.04(8) and the Regulatory Agreement, or (ii) pay over to the Subsidizing Agency or the Municipality any funds in excess of the limitations on profits and distributions from capital sources as required by 760 CMR 56.04(8) and as set forth in the Regulatory Agreement.

| Signature: |             |
|------------|-------------|
| Name:      | Scott Green |
| Title:     | Manager     |
| Date:      | 04/19/2023  |

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#### Section 7: NOTIFICATION AND FEES

| Notices  |            |
|--|------------|
| Event  | Date       |
|  |            |
| Date(s) of meetings, if any, with municipal officials prior to submission of application to MassHousing: | 06/13/2022 |
| Date of Pre-Application Meeting with MassHousing:  | 12/14/2021 |
| Date copy of complete application sent to chief elected office of municipality:                          | 05/01/2023 |
| Date notice of application sent to DHCD:   | 05/01/2023 |

#### Fees

All fees that are payable to MassHousing should be sent via ACH/Wire Transfer. Please contact MassHousing for the ACH/Wire Transfer instructions.

Fees payable to the Massachusetts Housing Partnership should be sent directly to MHP with the MHP Cover Letter

| Fee   | Amount  | Description   |
|---|---------|---|
| MassHousing Application Processing Fee:         | \$7,803 | payable to MassHousing  |
| Chapter 40B Technical Assistance/Mediation Fee: | \$2,500 | (Limited Dividend Sponsor \$2,500, Non-Profit or Public Agency Sponsor \$1,000) |
| Unit Fee:                                       | \$1,600 | (\$50 per Unit)   |
| Total TA/Mediation and Unit Fee:                | \$4,100 | (Payable to Massachusetts Housing Partnership)                                  |

Land Appraisal Cost: You will be required to pay for an "as-is" market value appraisal of the Site to be commission by MassHousing. MasHousing will contact you once a quote has been received for the cost of the appraisal.

## SUSTAINABLE DEVELOPMENT CRITERIA

MassHousing encourages housing development that is consistent with sustainable development designs and green building practices. Please provide information indicating that your development complies with either Method 1 or Method 2 of the Sustainable Development Principles

#### Method 1 - Redevelop First

| If Rehabilitation:   |     |  |
|--|-----|--|
| Rehabilitation/Redevelopment/Improvements to Structure         |     |  |
| Rehabilitation/Redevelopment/Improvements to Infrastructure    |     |  |
|  |     |  |
| If New Construction:   |     |  |
| - Contributes to revitalization of town center or neighborhood |     |  |
| - Walkable to:   |     |  |
| (a) transit  | Yes |  |
| (b) downtown or village center                                 | Yes |  |
| (c) school   | Yes |  |
| (d) library  | Yes |  |
| (e) retail, services, or employment center                     | Yes |  |
| - Located in municipally-approved growth center                | No  |  |

Explanation (Required):

The site is located within walking distance to the city center, which includes public transportation, schools, shopping, etc.